

## TOWN OF OCEAN VIEW

201 CENTRAL AVENUE  
OCEAN VIEW, DE 19970

### MEMORANDUM

**TO:** Mayor  
Town Council Members

**FROM:** Kenneth L. Cimino  
Director of Planning, Zoning & Development

**VIA:** Carol S. Houck  
Town Manager

**DATE:** March 6, 2025

**SUBJECT:** Discussion, Consideration and Possible Voting on a Contract Award for the  
FY2024 Street Paving and Patching Project No. OVPZ&D 25-04

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**Background:** Advertisements soliciting sealed bids for the FY2025 Street Paving and Patching Project, Project No. OVPZ&D 25-04 were placed in local newspapers and the Town's website.

This work involves furnishing all labor, materials, transportation, tools, supplies and equipment necessary to make roadway patches, mill and overlay Osprey Lane, Willam Avenue, and Canal Court located in the Incorporated Town of Ocean View.

Two sealed bids were received and opened on February 22, 2025.

Contractor	Base Bid
George & Lynch, Inc	\$239,602.70
ADEL Construction	\$244,998.50
WM Project Estimate	\$211,933.04

A complete review and summary of the bids was performed by Mike Baiocco, Project Manager, of Michael Baiocco Consulting, LLC, and is attached for your review.

**Funding:** Funding is available for these repairs in the FY 2024 Street Repair and Replacement Trust Fund totaling \$1,600,000.00.

**Recommendation:** It is therefore recommended that the Mayor & Council authorize the Town Manager to enter into a contract with George & Lynch, Inc. for the total bid amount of \$239,602.70.

Mr. Kenneth Cimino  
Town of Ocean View  
201 Central Avenue, 2<sup>nd</sup> Floor  
Ocean View, DE 19970

March 5, 2025

**RE:** Ocean View, FY2025 Street Paving Project  
Project No. OVPZ&D 25-04  
Bid Evaluation

Dear Mr. Cimino,

Two bids were received for the above-referenced project on March 4, 2025. The bids are as follows:

Engineer's Estimate	\$211,933.04
<b>George &amp; Lynch, Inc.</b>	<b>\$239,602.70</b>
A-Del Construction Co., Inc.	\$244,998.50

A review of the bids has been performed and a summary of the bids is provided in the bid evaluation spreadsheet.

The Engineer's Estimate contained item 817002 Permanent Pavement Striping, Symbol/Legend, Alkyd-Thermoplastic. This item was not included in the final bid proposal item list, therefore, related costs are not included in the total bid prices submitted. This item is not included in this bid analysis.

The bid contains two major items of work. A major item is defined as an item total greater than 10% of the bid price. The major items have been highlighted on the bid evaluation spreadsheet. The unit prices for the major items as well as all bid prices for all items of work are considered acceptable.

George & Lynch, Inc. 150 Lafferty Lane, Dover, DE 19901 has submitted the low bid and was responsive to all bidding requirements. At this time, I recommend awarding the contract to George & Lynch, Inc., for the sum of \$239,602.70.

Should you have any questions, please feel free to call me at your earliest convenience. I may be reached at 302-463-4628.

Sincerely,



Michael Baiocco Consulting

Attachments: Bid Evaluation Spreadsheet

**Town of Ocean View, DE  
FY2025 Street Paving Project  
Bid Evaluation**

3/4/2025

Item No.	Description	Unit	Quantity	Engineers Estimate		George & Lynch, Inc.		% of Bid	A-Del Construction Co., Inc.	
				Unit Cost	Cost	Unit Cost	Cost		Unit Cost	Cost
202004	UNDERCUT EXCAVATION, PATCHING	CY	3	\$ 135.98	\$ 407.94	\$ 187.25	\$ 561.75	0.23%	\$ 135.00	\$ 405.00
301002	GRADED AGGREGATE BASE COURSE, TYPE B, PATCHING	CY	3	\$ 182.18	\$ 546.54	\$ 304.10	\$ 912.30	0.38%	\$ 275.00	\$ 825.00
401005	SUPERPAVE, TYPE C, 160GYR, PG 64-22(CARBONATE STONE)	TON	1,077	\$ 114.79	\$ 123,628.83	\$ 120.25	\$ 129,509.25	54.05%	\$ 135.00	\$ 145,395.00
401030	SUPERPAVE, TYPE B, PG 64-22, PATCHING	TON	8	\$ 256.73	\$ 2,053.84	\$ 290.00	\$ 2,320.00	0.97%	\$ 225.00	\$ 1,800.00
402000	BITUMINOUS CONCRETE PATCHING	SYIN	134	\$ 7.17	\$ 960.78	\$ 11.50	\$ 1,541.00	0.64%	\$ 8.00	\$ 1,072.00
602132	ADJUSTING AND REPAIRING EXISTING MANHOLE	EA	11	\$ 1,979.25	\$ 21,771.75	\$ 1,850.00	\$ 20,350.00	8.49%	\$ 1,150.00	\$ 12,650.00
710002	ADJUST WATER VALVE BOXES	EA	5	\$ 756.00	\$ 3,780.00	\$ 815.00	\$ 4,075.00	1.70%	\$ 700.00	\$ 3,500.00
710004	WATER VALVE BOXE RISER	EA	3	\$ 407.40	\$ 1,222.20	\$ 515.00	\$ 1,545.00	0.64%	\$ 150.00	\$ 450.00
760012	PAVEMENT MILLING, BITUMINOUS CONCRETEPAVEMENT, VARIABLE DEPTH	SY-IN	9,286	\$ 2.81	\$ 26,093.66	\$ 4.00	\$ 37,144.00	15.50%	\$ 3.25	\$ 30,179.50
762000	SAW CUTTING, BITUMINOUS CONCRETE	SY	80	\$ 5.38	\$ 430.40	\$ 6.25	\$ 500.00	0.21%	\$ 4.00	\$ 320.00
763000	INITIAL EXPENSE/ DE-MOBILIZATION	LS	1	\$ 7,950.02	\$ 7,950.02	\$ 16,500.00	\$ 16,500.00	6.89%	\$ 20,750.00	\$ 20,750.00
801500	MAINTENANCE OF TRAFFIC, ALL INCLUSIVE	LS	1	\$ 5,962.52	\$ 5,962.52	\$ 8,750.00	\$ 8,750.00	3.65%	\$ 20,000.00	\$ 20,000.00
811003	FLAGGER, SUSSEX COUNTY, STATE	HOURL	100	\$ 38.59	\$ 3,859.00	\$ 40.00	\$ 4,000.00	1.67%	\$ 60.00	\$ 6,000.00
817002	PERMANENT PAVEMENT STRIPING, SYMBOL/LEGEND, ALKYD-THERMOPLASTIC	SF	52					0.00%		
999001	TOPSOIL, GRASS SEED, SOIL RETENTION BLANKET MULCH	SY	1,652	\$ 8.03	\$ 13,265.56	\$ 7.20	\$ 11,894.40	4.96%	\$ 1.00	\$ 1,652.00
Subtotals:					\$ 211,933.04		\$ 239,602.70			\$ 244,998.50
% of Low BID					88.45%		100.00%			102.25%
% of Eng Est					100.00%		113.06%			115.60%

Bid Bond		X	
Bidders General Information		X	
Non Collusion Affidavit		X	
Subcontractors Certification		X	
Addendums 1		X	
Delaware Business License		X	
TOV Business License		X	
Financial Statement		X	

X	
X	
X	
X	
X	
X	
X	

**Town of Ocean View, DE**  
**FY2025 Street Paving Project**  
**Bid Evaluation**

3/4/2025

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202004	UNDERCUT EXCAVATION, PATCHING
301002	GRADED AGGREGATE BASE COURSE, TYPE B, PATCHING
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401030	SUPERPAVE, TYPE B, PG 64-22, PATCHING
402000	BITUMINOUS CONCRETE PATCHING
602132	ADJUSTING AND REPAIRING EXISTING MANHOLE
710002	ADJUST WATER VALVE BOXES
710004	WATER VALVE BOXE RISER
760012	PAVEMENT MILLING, BITUMINOUS CONCRETEPAVEMENT, VARIABLE DEPTH
762000	SAW CUTTING, BITUMINOUS CONCRETE
763000	INITIAL EXPENSE/ DE-MOBILIZATION
801500	MAINTENANCE OF TRAFFIC, ALL INCLUSIVE
811003	FLAGGER, SUSSEX COUNTY, STATE
817002	PERMANENT PAVEMENT STRIPING, SYMBOL/LEGEND, ALKYD-THERMOPLASTIC
999001	TOPSOIL, GRASS SEED, SOIL RETENTION BLANKET MULCH

Avg Price	Avg Price Ext	EE -LB	(EE-LB)*Unit Qty
\$ 161.13	\$ 483.38	\$ (51.27)	\$ (153.81)
\$ 289.55	\$ 868.65	\$ (121.92)	\$ (365.76)
\$ 127.63	\$ 137,452.13	\$ (5.46)	\$ (5,880.42)
\$ 257.50	\$ 2,060.00	\$ (33.27)	\$ (266.16)
\$ 9.75	\$ 1,306.50	\$ (4.33)	\$ (580.22)
\$ 1,500.00	\$ 16,500.00	\$ 129.25	\$ 1,421.75
\$ 757.50	\$ 3,787.50	\$ (59.00)	\$ (295.00)
\$ 332.50	\$ 997.50	\$ (107.60)	\$ (322.80)
\$ 3.63	\$ 33,661.75	\$ (1.19)	\$ (11,050.34)
\$ 5.13	\$ 410.00	\$ (0.87)	\$ (69.60)
\$ 18,625.00	\$ 18,625.00	\$ (8,549.98)	\$ (8,549.98)
\$ 14,375.00	\$ 14,375.00	\$ (2,787.48)	\$ (2,787.48)
\$ 50.00	\$ 5,000.00	\$ (1.41)	\$ (141.00)
		\$ -	\$ -
\$ 4.10	\$ 6,773.20	\$ 0.83	\$ 1,371.16
	\$ 242,300.60		\$ (27,669.66)